

- 1 What are the three main types of status for Financial advisors?
 - A. Tied, Independent and multi-tie
 - B. Single, Independent and multi
 - C. Tied, Standard and Company
 - D. Financial, Independent and multi-tie
- 2 Does the Investment Services Directive apply to Employee share schemes?
 - A. No
 - B. Just Insurance companies
 - C. Just Central banks
 - D. Insurance and Central banks
- 3 _____ is an enforcement power of the FSA?
 - A. The law
 - B. Sourcebooks
 - C. Closing an office
 - D. Withdrawal of Approval
- 4 What is the minimum solvency margin of the mathematical provisions of a Life Insurance Company?
 - A. 4%
 - B. 5%
 - C. 6%
 - D. 7%
- 5 Evidence of identification is needed when entering in to _____ Business relationship?
 - A. Any
 - B. A new
 - C. Large
 - D. Small
- 6 What replaced the ISD?
 - A. TH5
 - B. Bancassurance
 - C. ISDT
 - D. ISD2
- 7 What is the personal Test for individuals who want to go into the Approved positions in the Financial Services Industry?
 - A. Financial credit test
 - B. Fit and Proper
 - C. Good and Able
 - D. Regulation

- 8 What is the approx amount where an ID is needed to obtain satisfactory evidence of identity?
- A. £10,000
 - B. £1000
 - C. £100,000
 - D. £100
- 9 How much regulation does the Banking code have on mortgages?
- A. A very high level
 - B. A small level
 - C. None
 - D. The banking code is now finished
- 10 I am not an authorised person how do I get my Advert verified safe to go out?
- A. Send it to the FSA
 - B. Get a witness to verify it
 - C. You can send it out and get approval afterwards
 - D. If its written or approved by an authorised person
- 11 As I financial advisor can I charge what I like?
- A. Yes, as long as the price compares with other services
 - B. No you must adhere to the costs structure
 - C. Not on mortgage charges
 - D. Only on your personal fee
- 12 What product does the 'savings gap' have direct effect on?
- A. ISA
 - B. PEPs
 - C. Pensions
 - D. Banks
- 13 Record keeping requirements can be found in the Conduct of _____ Sourcebook?
- A. Records
 - B. Marketing
 - C. Sales
 - D. Business
- 14 What is the task force called to combat money laundering in the EU?
- A. FSA
 - B. FATF
 - C. OPRA
 - D. CI5

- 15 _____ is one of the principles for firms and approved persons whilst carrying out controlled functions?
- A. Act with integrity
 - B. Act with the goal in mind
 - C. Act honorably
 - D. Act with stealth
- 16 To stop firms hiding behind the rulebooks and sourcebooks what rule was invented to make sure clients always cared for properly?
- A. The customer is always right
 - B. Customer Rule No 5
 - C. Treating Customers Fairly
 - D. The customer comes first
- 17 _____ come under the Banking Code?
- A. Businesses over £1million turnover
 - B. Mortgages
 - C. Foreign exchange Transactions
 - D. Individuals
- 18 Are advisor commission detailed to the customer in the _____?
- A. Key features
 - B. My own letter
 - C. Company letter
 - D. IDD
- 19 What type of insurance is Suretyship Insurance?
- A. Property
 - B. General
 - C. Personal
 - D. Commercial
- 20 What type of product is a Child Trust Fund?
- A. Bank
 - B. Building Society
 - C. Share
 - D. Stakeholder
- 21 What is the term used to describe a way of maintaining competence within the Financial Services Industry?
- A. Up to Date Training
 - B. Continuing Professional Development
 - C. Continuing Proper Development
 - D. Training through knowledge

- 22 John wants to start a firm that deals in financial instruments for their own account and underwrite issues of financial instruments what is the minimum capital I must start with?
- A. E730, 000 Euros
 - B. E500, 000 Euros
 - C. £730, 000 Pounds
 - D. £230, 000 Pounds
- 23 Are card services included in the Banking code rules?
- A. Yes
 - B. Only Visa
 - C. Only Visa and Mastercard
 - D. No
- 24 If told that when a customer complains that they have the right to approach the Financial Ombudsman Service at what time period is the complaint?
- A. The complaint is over 14 days old
 - B. The complaint is over 30 days old
 - C. The complaint is over 90 days old
 - D. Standard practice
- 25 Who is responsible for EU Insurance company's financial supervision?
- A. FSA
 - B. Home State
 - C. Bank of Europe
 - D. Themselves
- 26 If a customer changes the number of years the mortgage will be paid over does the KFI have to be changed?
- A. Yes
 - B. Within 7 days
 - C. Anytime, but will need to be changed
 - D. No
- 27 _____ is one of the 'Know your customer' rules?
- A. Family
 - B. Expenditure
 - C. Mortgage preference
 - D. Repayment group

- 28 If a company were being investigated by the FSA, they would be required to answer questions and provide _____?
- A. Accounts
 - B. History of the company
 - C. Receipts
 - D. Information
- 29 Joan passed her MCCB exams is she still allowed to advise on mortgages?
- A. No
 - B. Yes
 - C. She can pass CeMAP III to qualify
 - D. She can pass CeMAP II
- 30 The banking code is _____?
- A. Voluntary
 - B. Regulated by the FSA
 - C. Replaced the British Banking Association
 - D. Most banks don't use it
- 31 The details of how to complain are held within which document?
- A. KFI
 - B. Letter from Bank
 - C. IDD
 - D. Mortgage Deed
- 32 The three areas of responsibility managers must address are: A clear chain of Responsibility, Systems and Controls and _____?
- A. Whistle Blowing
 - B. Money Laundering
 - C. Customer services
 - D. Training
- 33 The FSA impose a _____ if a company is guilty of misconduct?
- A. Block
 - B. Product Hold
 - C. Financial penalty
 - D. Shutdown
- 34 What are the three main types of Financial Crime?
- A. Fraud, Criminal Market conduct and Phishing
 - B. Fraud, Criminal Market conduct and Technology assisted
 - C. Fraud, Computing and Banking
 - D. Fraud, Criminal Market conduct and Money Laundering

- 35 Holding information that benefits buying shares in a company is which market abuse activity?
- A. Market Manipulation
 - B. Share Dealing
 - C. Insider dealing
 - D. Fraud
- 36 Are second mortgages covered for mortgage advice regulation?
- A. Up to £1,000,000
 - B. No
 - C. Yes
 - D. Up to £500,000
- 37 In order to obtain authorisation a firm must:- possess the minimum Guarantee_____?
- A. Statistics
 - B. Management
 - C. Fund
 - D. History
- 38 If Paul has been bankrupt is it possible to would pass the Fit and Proper test?
- A. Yes
 - B. No
 - C. If he is released
 - D. If Paul is over 1 year after the Bankruptcy
- 39 Are the rules concerning selling a Stakeholder Product less or more than other products?
- A. Less
 - B. More
 - C. The same rules apply
 - D. Much more complicated and lengthy
- 40 If someone knew property was bought with Money that had been laundered could they be prosecuted under the money laundering laws?
- A. Yes
 - B. No
 - C. Only if they benefited
 - D. Only if they received monies
- 41 What ICOB covers the 'Scope of the rules'?
- A. ICOB1
 - B. ICOB2
 - C. ICOB3
 - D. ICOB4

- 42 What does ICOB7 cover?
- A. Marketing
 - B. Claims Handling
 - C. Mortgages
 - D. Dealing with customers
- 43 What ICOB covers Financial promotions?
- A. ICOB1
 - B. ICOB2
 - C. ICOB3
 - D. ICOB4
- 44 How much does it cost to get a copy of the information being held about you from any organisation holding data about you?
- A. £5
 - B. £9
 - C. £10
 - D. £25
- 45 Ships come under _____ Insurance?
- A. Commercial
 - B. General
 - C. Personal
 - D. Property
- 46 Posses a property that has been involved in money laundering is charged under which offence?
- A. Market Manipulation
 - B. Concealing
 - C. Acquiring, using or possession
 - D. Arranging
- 47 When entering a new business relationship when wouldn't you need to see some identification?
- A. You would always need identification
 - B. When they are from a foreign country
 - C. If they are part of the commonwealth
 - D. Passed from another authorised company
- 48 When creating new financial products _____ must always be in mind?
- A. Banking
 - B. Profit margins
 - C. Treating Customers Fairly
 - D. The Financial Advisor

- 49 What insurance group heading does Motor Vehicle Liability Insurance come under?
- A. General Insurance
 - B. Personal Insurance
 - C. Protection Insurance
 - D. Motor Insurance
- 50 Companies with a turnover under _____ pounds are covered by the Banking Code
- A. £2,000,000
 - B. £500,000
 - C. £5,000,000
 - D. £1,000,000